

# EMCO GROUP OF COMPANIES







# *Introduction*

# Emco: est. in 1990 in The Czech Republic, EU

## DECISIVE MILESTONE

- 1990 - Emco founded by Mr. Zdenek Jahoda
- 1998 - First production in new modern facility
- 2000 - First export out of EU
- Today - Leading brand in Czech Republic, exporting worldwide



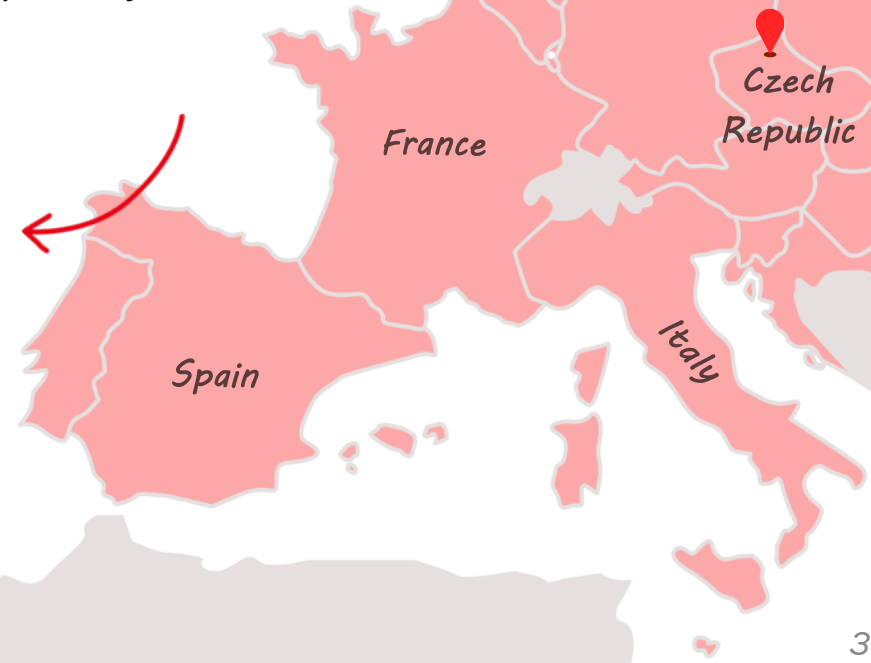
## Emco Performance Highlights

- Revenue Growth: + 38% in last 4 y.
- Volume Growth: + 35% in last 4 y.
- Financial stable
- 280 Employees

**Emco**

## What Sets Emco Apart

- Taste driven
- People oriented
- Health conscious



# 2025: Emco Exports Worldwide

A world map with a light gray background. Countries that are export destinations for Emco are highlighted in red. These include the United States, Canada, Mexico, most of Europe, several countries in Africa (including Egypt, Nigeria, and South Africa), China, India, and various countries in Southeast Asia and Oceania. The map illustrates a global distribution of export markets across four continents.

Export to  
~60 countries  
across 4  
continents

*Flexible  
export  
logistics*

*Long-term  
international  
partner  
support*

*New products  
developed  
with market  
specifics in  
mind*

# Emco, Inc.

## Key Facts

*Emco, Inc.* was established in **2017** as part of Emco Group's global expansion strategy

**HQS:** Las Vegas, NV

**WHL:** IL



## Supplying Walmart

Since **2018**, *Emco, Inc.* has been supplying Walmart as part of our focus on U.S. market development



## Our U.S. Capabilities

*Emco, Inc.* operates as a fully functional branch supporting our U.S. operations







*Recommended  
Product Portfolio  
for U.S. Market*

# No added sugar Nut Bars



## Target Group

- Active adults & fitness-minded snackers
- Gluten-free lifestyle followers

## Usage Occasion

- Pre and post workout energy boost
- Snack between main meals
- Travel and outdoor activities

## Key Benefits

- No added sugar
- Gluten-free
- With nuts, chocolate, fiber and protein
- Shelf stable, ambient distribution, shelf life: 12 months

## Competitive advantage

- Rich nut flavor, with chicory root adding texture and serving as a natural source of fiber



# Nut Bars



## Target Group

- *Snack lovers*
- *Adults looking for a sweet-but-fit treat*

## Usage Occasion

- *Mid-day energy boost*
- *Office, school and outdoor snack*
- *Light sweet treat with functional benefits*

## Key Benefits

- *Delicious combo of nuts, dried fruit and chocolate*
- *Source of fats*
- *Naturally satisfying and nutrient-dense*
- *Shelf stable, ambient distribution, shelf life: 12 months*

## Competitive advantage

- *Flavor variety driven by consumer trends, crafted with flexibility*



# Fruit Bars with yogurt



## Target Group

- Mindful snackers
- Parents looking for fruit snacks for kids

## Usage Occasion

- Anytime tasty snack
- Light and refreshing on-the-go bite

## Key Benefits

- Made with 78% fruit & vegetable content
- Only natural ingredients, no artificial flavours
- Gluten-free, low sodium
- Shelf stable, ambient distribution, shelf life: 12 months

## Competitive advantage

- Fruit & veggie-based bar tailored to modern nutrition trends

# Granola Bars



## Target Group

- *Gluten-sensitive consumers*
- *Families and snackers looking for tasty options*

## Usage Occasion

- *School or work snack*
- *Light afternoon treat*
- *On-the-go snack with a touch of indulgence*

## Key Benefits

- *Made with gluten-free cereals, dried fruit & chocolate*
- *Convenient format for daily snacking*
- *Gluten-free*
- *Shelf stable, ambient distribution, shelf life: 12 months*

## Competitive advantage

- *Gluten-free granola bars – already loved by U.S. consumers, offering quality at an accessible price*



# Oat Biscuits



## Target Group

- On-the-go snackers
- Families
- Consumers looking for a better biscuit option

## Usage Occasion

- Ideal for work
- School
- Quick snack and breakfast anytime

## Key Benefits

- Lower sodium content – supports normal blood pressure
- Healthier alternative to regular biscuits
- Shelf stable, ambient distribution, shelf life: ~ 14 months

## Competitive advantage

- Made with 40% oats – a wholesome twist on a classic cookie

# Oatmeal



## Target Group

- Nutrition-aware adults
- Busy professionals
- Families

## Usage Occasion

- Quick breakfast at home or in the office
- Beneficial meal replacement
- Perfect for cold mornings or post-workout refuel

## Key Benefits

- Whole grains
- Clean label – no palm oil, no added preservatives
- Convenient single-serve packaging
- Shelf stable, ambient distribution, shelf life: 12 months

## Competitive advantage

- Whole grain oat porridge with no added colors – simple and honest



# Fruit Snakes



## Target Group

- Kids
- Parents looking for quick snack options

## Usage Occasion

- School snacks or lunchboxes
- Alternative to candy
- On-the-go fruity treat

## Key Benefits

- Made from fruit
- No added sugar, sweeteners, or preservatives
- Includes collectible animal cards – a fun way to support learning through play
- Shelf stable, ambient distribution, shelf life: 12 months

## Competitive advantage

- 100% fruit bar, naturally sweet



# *Quality Management and Certification*



# System of Quality Audits

Emco

1.

## Internal Audits:

Conducted monthly with a focus on specific topics (e.g. production, documentation, management). All departments and production areas are reviewed throughout the year (~ 16 internal audits annually)

2.

## Certification Audits:

We undergo around 15 certification audits annually, covering key food safety, sustainability, and ethical standards

3.

## Supplier Audits:

Throughout the year, we conduct audits at selected raw material suppliers based on risk analysis (~ 10 audits annually)

4.

## Customer Audits:

We value transparency and continuous improvement, and we welcome customer audits

← **BRC level A  
Certified**

**HACCP  
System** →

Implemented **for over 20 years**,  
forming the foundation of our food safety and quality management

# Certifications



*Global standard for food safety*



*Meets Jewish dietary standards*



*Supply chain security and compliance*



*Certified sustainable palm oil*



*Ethical and sustainable sourcing*



*Free from animal ingredients*



*Social and environmental responsibility*



*Meets Islamic food standards*



*Free from meat and fish*



*Meets Jewish dietary standards*



*Certified organic ingredients*



*Gluten-free certified production*





*Our Support for  
U.S. Market*

## *Emco Brand Building Support*

- *Connection with Emco USA Microsite with product and company information*
- *Providing Samples for tastings and partner feedback*
- *Promo and Support Branded Materials prepared for retailers and marketing usage*



## *Customer's P/L Support*

- *Customized Support based on individual client requirements*
- *Tailor Made Product Formats, Packaging and Branding depending on customer needs and wants*

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## *Participation support on U.S. trade shows*

such as *Expo West* or *PLMA*, leveraging our extensive experience in international exhibitions



*Next Steps?*



# Let's Shape Together Our Path Ahead

1. *We are ready to meet in person with you in U.S.*
2. *And/or deliver our products for your review and feedback*





A top-down view of various healthy food items arranged on a light-colored surface. The items include a bowl of granola with nuts and dried fruit, a sliced apple, a whole plum, a bunch of green grapes, several round crackers, and some long, rectangular cereal bars. The text 'Healthy', 'Delicious', and 'Emco' is overlaid on the image in white, italicized font, each within a red, brush-stroke-like background.

*Healthy*

*Delicious*

*Emco*

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